Newsletter Vol.3

Egg Production Newsletter Big Dutchman.



In this edition

- Global & Local Egg Market Insights
- Product Spotlight
- CompoTower
- · Spare Parts Sale
- Big Dutchman Zimbabwe

- · New Website Now Live
- · Building Launch
- Nampo 2025
- AVI 2025
- Maintenance agreements

Global & Local Egg Market Insights

The global egg industry remains both resilient and dynamic. Worldwide, egg consumption continues to grow at an estimated 2-3% per year, with strong expansion in the specialty segment (cage-free, organic, and enriched eggs). At the same time, producers are navigating challenges such as avian influenza outbreaks, rising feed costs, and supply disruptions, which have led to price fluctuations in several regions.

Innovation is shaping the future: processed egg products are gaining traction in food service and industry, while new welfare technologies such as in-ovo sexing are setting higher standards for ethical production. Together, these trends highlight both the opportunities and the challenges facing egg producers globally.



Egg demand is rising, with specialty and welfare-friendly trends leading the way.

Locally, the egg market has shown strong resilience despite a tough operating environment. Producer prices averaged R16.73 per dozen in September 2025, Down from R20.80 in April 2025, while retail prices for a dozen large eggs averaged R42.00, reflecting a significant margin between farm gate and shelf. Prices remain mostly stable despite the resent avian influenza outbreak, which led to the culling of an estimated 250 thousand birds. Feed prices average currently at R5800 a Ton, down from R6200 a Ton in April 2025.

On the production side, South Africa has 29.5 Mil Layers currently vs R25.5 Mil in 2024. Despite these pressures, demand for affordable protein remains steady, and consumer interest in specialty and welfare-friendly eggs is starting to grow.

Looking ahead, South African producers are well-positioned to benefit from global trends. Investments in modern housing systems and advanced production technologies are laying the foundation for long-term growth, while strengthened bio security and welfare practices are enhancing resilience in the face of future challenges.

The African egg industry is characterized by low production and consumption but rapidly increasing demand, with growth driven by improved nutrition and a significant growth by Major players. Efforts to improve performance include adopting more efficient production systems and expanding infrastructure to support demand. Very good growth has been seen in Countries like Zambia and Zimbabwe. At the same time, producers are navigating challenges such as avian influenza outbreaks, rising feed costs, and supply disruptions, which have led to price fluctuations in several regions.

CompoTower

Many years proven and over 100 units in the market, CompoTower is an innovative composting system that consists of a vertical enclosed stainless steel tank and requires very little space.

During the composting process, micro organisms degrade the organic material such as Layer manure in an aerobic environment. The input material can have a moisture content of 20–45%, while a 45% would lead to a higher troughput per day. To reach the maximum of capacity, a mix between wet layer manure and Broiler litter could be considered. The final product is a valuable organic fertiliser with high organic matter that has good plant availability and can be used for general soil improvement in horticulture and agriculture. The fertiliser can also be pelletised enabling storage and packaging for sale to other farmers.







CompoTower Advantages

- · Continuous composting process.
- Short residence time in the tank.
- Compact design with a high input capacity; homogenised and conveyed to the discharging auger.
- Very stable and robust construction.
- Due to temperatures up tp 70°C, final products are safe to use and pathogen free.
- Outdoor use with low space requirements, 5 x 6 m bottom plate.
- · Easy adjustment to fit into your farm layout.
- Insulated tank with stainless steel inner walls.
- Including Stainless steel loading bucket for an easy input process.
- Optional connection of an air scrubber aiding with odour control.
- Compared to a windrow-System, the Foodprint, the management and the long term cost are much less, plus the decomposition is six times as much.
- Output material: 20% Moisture, 70% organic matter, NPK Ration of ~3/3/3.





Product Spotlight



AirMaster Blue 130
High performance, low costs



RainMaker Plastic Pad
The ideal cooling system



Manure Belt
Ingenious manure removal

EGG PRODUCTION

Big Dutchman Zimbabwe

Big Dutchman Southern Africa recently had the privilege of working with a passionate farming entrepreneur from Zimbabwe, who is collaborating with our team to bring her family's BIG dream of feeding a nation to life.



With a strong vision to establish a large-scale poultry business, the family partnered with our Zimbabwean team to make their dream a reality. The journey began with the construction of their first layer house, accommodating 25,000 birds, which was not only fully equipped with Big Dutchman technology but also built with a state-of-theart ventilation concept specifically adjusted to local climate conditions. This ensures both optimal bird performance and long-term sustainability.

But this is only the beginning - with three additional houses currently under construction, the family is laying the foundation for a modern, scalable poultry enterprise with significant growth potential.

This project represents more than just infrastructure. It is a story of ambition, innovation, and commitment to strengthening food security in Zimbabwe - values that align perfectly with Big Dutchman's mission across Southern Africa.







Contact us Now!

Want to learn more about this exciting project or explore how Big Dutchman can support your poultry vision in Zimbabwe?

Contact Willie Prinsloo, Exports Manager at Big Dutchman South Africa, for more information:

Contact Us On WhatsApp 🛇



New Website Now Live

Smarter Farming Starts Here >



NAMPO 2025

NAMPO Harvest Day 2025 gave our pig, poultry, and egg teams the chance to connect with clients and showcase the latest Big Dutchman equipment - while our playful piglet companions kept us entertained in the sunshine.









AVI AFRICA 2025

The Big Dutchman Egg and Poultry team had a great time connecting with farmers at AVI Africa, sharing insights on our products and industry trends. If you missed it, reach out to our team to learn more about our poultry production equipment and innovations.







Big Dutchman Maintenance Agreement

Designed to keep your critical equipment running smoothly, these packages offer regular maintenance at recommended intervals, reducing the risk of malfunctions.

Key benefits include:

- Regular Service & Multi-Point Checks ensure smooth, continuous operations
- Priority Assistance & Quick Repairs prolong equipment lifespan
- Software Updates & Optimisation maintain peak performance
- On-Site Guidance expert support during visits

Maintenance begins immediately after commissioning, giving you peace of mind and maximum efficiency.

Find Out More Today!

Contact Benita de Beer today to learn more about Big Dutchman South Africa's Maintenance Agreements!



The Big Dutchman South Africa Building Launch was truly a day to remember!



We were honoured to welcome customers, suppliers, and esteemed colleagues from Germany, including Mr. Bernd Meerpohl (Chairman of the Supervisory Board), Mr. Holger Karkheck (Head of Communications), Mr. Jan Schomaker (Sales Director: Egg Middle East & Africa), and Mr. Bart Roels (Area Sales Manager).

The Grand Opening not only celebrated our new building but also created new connections and strengthened long-standing relationships with our farming clients.

As our MD, Alistair Rawstorne, shared: "Farming isn't like other businesses—it's personal, vital to the nation's well-being, and built to last for generations. In Southern Africa, farmers continue to show incredible resilience. At Big Dutchman, we are committed to supporting this journey—whether by improving efficiencies or turning by-products into opportunities. Our customers are always at the heart of what we do."

A heartfelt thank you to everyone who contributed to making this event a success!

















